



Staff Report

For City Council Meeting - 2/2/2022

Subject - Visitors - Sarah Lu Heath - Col-Pac Projects & Programs

Synopsis: Col-Pac (Columbia Pacific Economic Development District) went through changes in staff, including a new Executive Director. They are in the process of reintroducing their organization and the services they provide.

Col-Pac Programs Manager Sarah Lu Heath will be in attendance to take the Council through the attached slideshow presentation.

Recommended Motion: N/A

Legal Analysis: N/A

Financial Analysis: N/A

Respectfully submitted,



Chad



Economic Development District

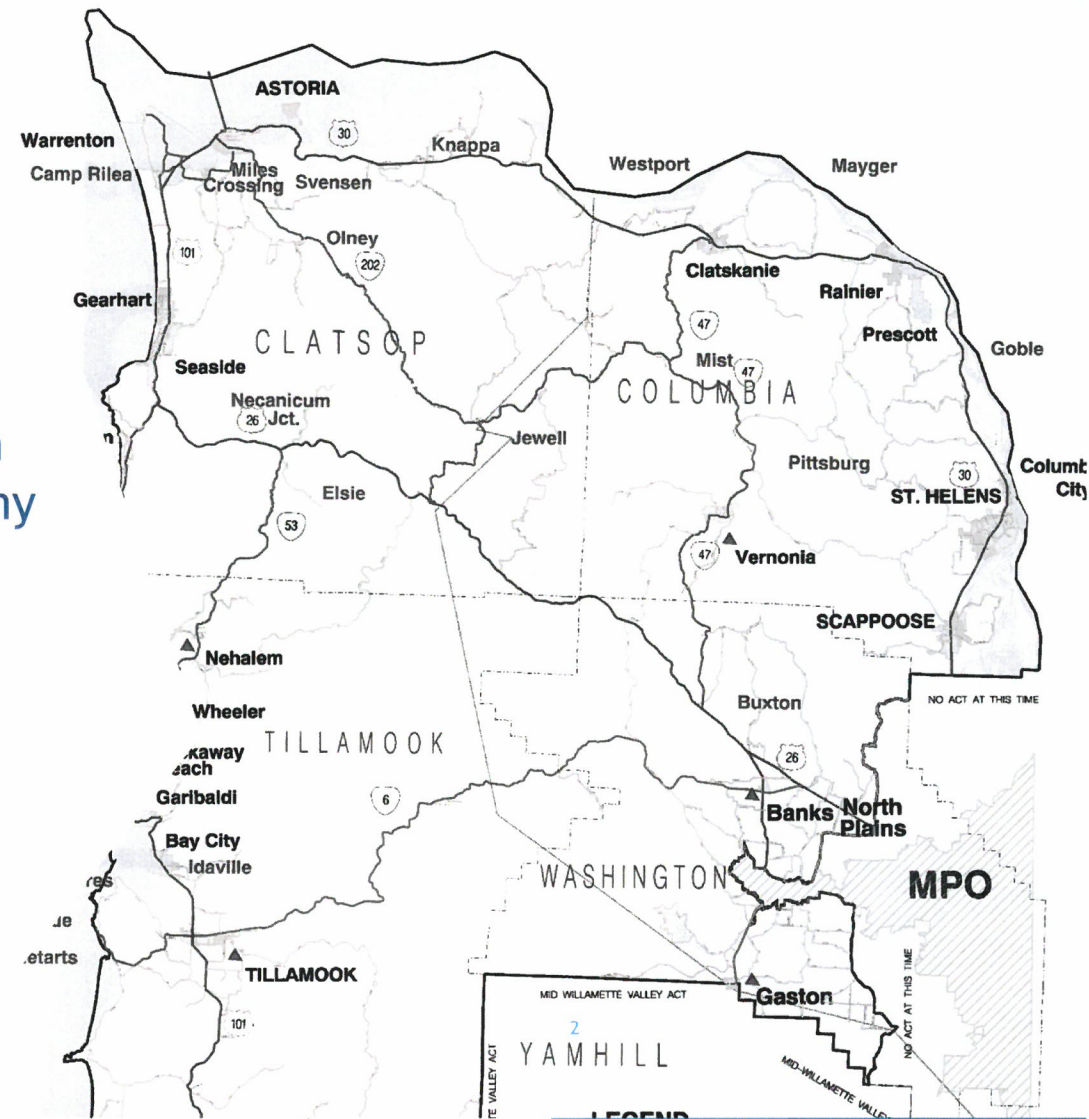
Where we work...

The District covers serves
Clatsop, Columbia, and Tillamook
counties and the western part of
Washington County.

ColPac was established in 1994 to assist in
diversifying and strengthening the economy
and livability of Northwest Oregon.

Our regional role

- Facilitate regional partnerships and collaboration
- Maintain strong federal relationships
- Provide tailored, on the ground services



How Col-Pac can help you...

- Grant Administration
- Funding Strategies
- Research & Forecasting
- Low Interest Business Loans
- Strategic Planning



St Helen's Food Bank Interior Construction

We make Community
Development Block
Grants easy

St Helens Food Bank
Astoria COVID Relief
Vernonia Sewer System
Clatskanie Wastewater



Northwest Oregon Transit Alliance

NW Oregon Area Commission on Transportation

VIEW OVERLOOK-NORTH OREGON MT., OR

USDA Regional Food System Partnership Grant

3-year \$552,500 Capacity Building Grant

Partners:

Astoria Food Hub

Food Roots

Nehalem River Ranch

North Coast Food Web

North Coast Industries

Oregon Coast Visitors Association

Port of Garibaldi

Rural Development Initiatives, Inc

Visit Tillamook



Bringing Broadband to Rural Communities

Phase 1: GIS Analysis of Current Availability

- ▶ Current Broadband Gaps
- ▶ Current Aerials Infrastructure & Fiber Assets
- ▶ Create High Level Fiber Backbone Design

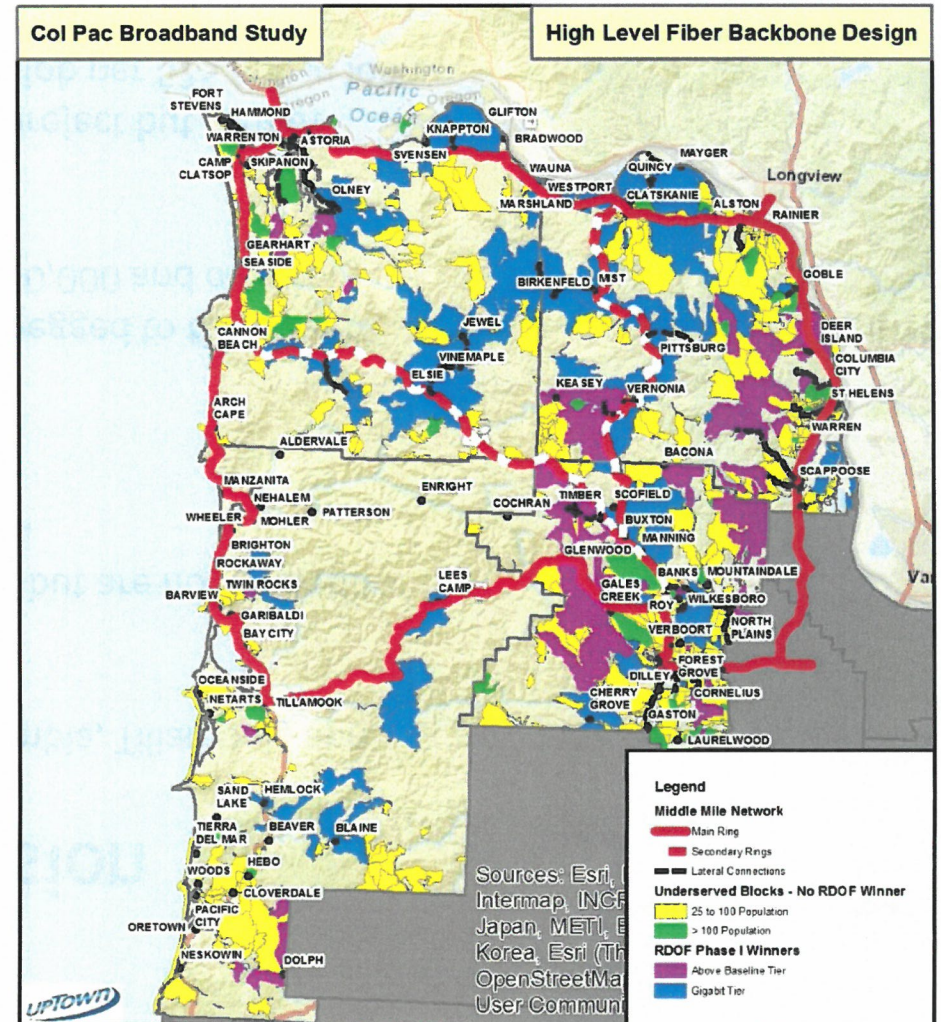
Phase 2: Evaluate Partnership Options



- ▶ Potential Operating Partners & Terms
- ▶ Identify Business Model Options

Phase 3: Financial Analysis

- ▶ Pro Forma Analysis (Middle & Last Mile)
- ▶ Evaluate Potential Starlink Impact
- ▶ Operating Plan & Grant Applications



Loan Program for Business Start-up or Expansion

Who may borrow? Small businesses in Clatsop, Columbia, Tillamook, and western Washington counties (west of Hillsboro).

How may the funds be used? The basic uses include, but are not limited to:
Business and industrial acquisition and modernization
Purchase of equipment, machinery, and supplies
Supplying funds for working capital

Interest Rates and Fees? Loan rates will be typically pegged to the current market rate. Loan Fees range from 1.50% for loans \$50,000 and over to 1.75% for loans under \$50,000.

Loan Sizes? Loans may be used for up to 75% of the project but cannot exceed \$250,000. Col-Pac's goal is to create or save 1 job per \$25,000 in loan funding.

Upcoming Initiatives

EPA Brownfield Clean-up RLF Application
EDA Revolving Loan Fund Application

2022 - 2027 Comprehensive Economic Development Strategy (CEDS)

Establishes regional priorities every 5 years
Critical tool in securing Federal funds
Community Listening sessions have begun

Col-Pac's Impact

Port of Garibaldi Wharf Rehab

→ Connect Oregon Grant \$1 million

Oregon Manufacturing Innovation Center

→ EDA Grant \$3 million

USDA Small Business Loan Funds

→ \$2.5 million

Regional Food Systems Partnership

→ \$500,000+

Active CDBG projects

→ \$2.8 million

Our Board of Directors

Rosemary Baker-Monaghan

Don Bohn

Heather DeSart

Val Folkema

Tony Hyde

Scott Jorgensen

Sierra Lauder

Heidi Luquette

Peter Roscoe

Frank Spence

Ross Tomlin

Jerry Willey

Henry Balensifer

Michele Bradley

Rob Drake

Casey Garrett

Will Isom

Marsha Kirk

Kevin Leahy

Alfredo Moreno

Rick Scholl

Bruce St. Denis

Andy Varner

Jeff Wong

Mary Faith Bell

Chris Breitmeyer

Brian Fawcett

Henry Heimuller

Bruce Jones

Andrew Lattanner

Juanita Lint

Alexandra Rains

Erin Skaar

Lianne Thompson

Liane Welch

Steve Wright

Keep in touch...



Ayreann Colombo

Executive Director

D 971.757.5040 **P** 503.397.3099

acolombo@nworegon.org



Sarah Lu Heath

Programs Manager

D 971.328.2877 **P** 503.397.3099

sarahlu@noworegon.org



Lydia Ivanovic

Programs Analyst

D 971.203.6547 **P** 503.397.3099

Lydia@nworegon.org